



# Lotusphere

## Comes to You



Lotus

# The WebSphere Portal Strategy: Platform for Business Innovation



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# Topics

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§ WebSphere Portal V6.0: The front end of SOA

§ WebSphere Portal Success Stories

§ What's currently planned for 2007



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# Our mission...

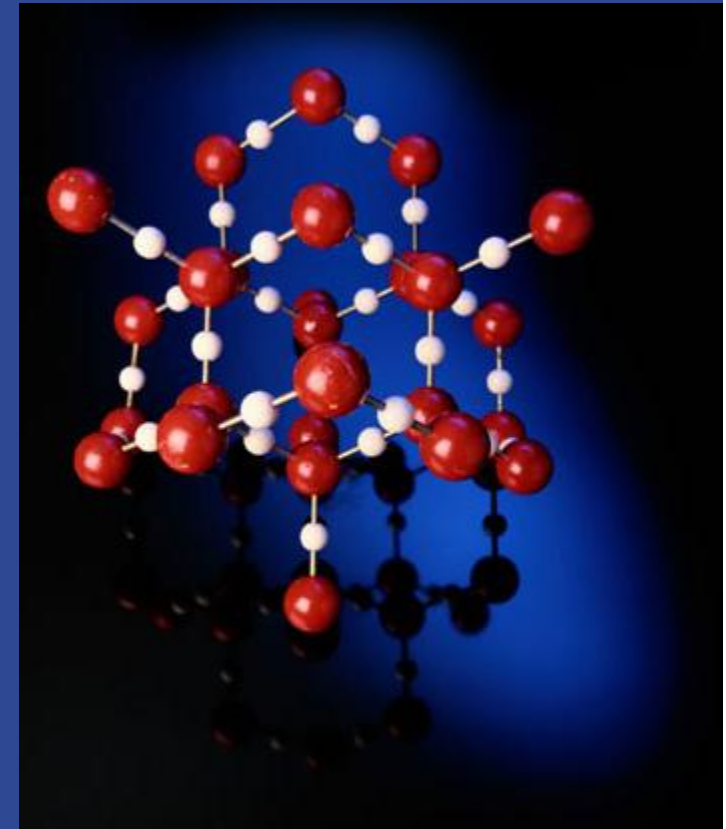
Make **more** people...  
**more** productive...  
in the context of what they  
do...**everyday**



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# In Context of Business Operations

An on demand business is an enterprise whose business processes—integrated end-to-end across the company and with key partners, suppliers and customers—can respond with speed to any customer demand, market opportunity or external threat.



# Service Oriented Architecture: the blueprint for change



**“Service-oriented architecture deployments are increasing and becoming a mainstream architectural model for developing services, applications and infrastructures.”**

*“Effective Web Services and SOBAs Require Management”  
Frank Kenney, Gartner  
September 28, 2004*

## Why SOA?

- § Flexibility
- § Facilitates re-use of existing applications
- § Supports effective business process implementations
- § Designed for change



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Aligns Business and IT goals to grow revenue and contain costs

# A Business Problem

## The Call Center

§ Info from call Router portlet can populate the call center employee's desktop

§ Productivity is improved by integrating disparate applications and allowing focus to remain on the customer

§ A Composite Application

IBM WebSphere Portal - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Media Print Mail

My Portal Administration Edit my profile Log out

Welcome Cindy!

On Demand Corporation  
A Virtual eBusiness Powered by IBM

My Work Business Documents My Favorites

News Executive Dash Board Click to Action Call Center Customer Care

Customer Call Router

Tom Leslie - Call 2  
Bob Smith - Call 6

Customer Profile

Customer ID: 000000001  
Customer Name: Tom Leslie  
Status: ACTIVE  
Current Balance: 102.32

Customer Accounts

Account	Status
3145551001	ACTIVE
3145551002	ACTIVE

Customer Call History

CallID	Inquiry	Last Updated	Status	Agent
1	BILLING	null	COMPLETE	Jake Neuman
2	SERVICE	null	COMPLETE	Cindy Neuman

Customer Call Details

Call ID: 2  
Inquiry Type: SERVICE  
Call Status: COMPLETE  
Call Teamspace: [Create a Team WorkSpace](#)

Customer Call Notes

Submit Reset

Start Lotus Domino Server... C:\Domino IBM WebSphere Port... IBM WebSphere P... Microsoft PowerPoint... 1:06 PM





# New Business Requirement Increase Sales

§ Add the needed component

§ “Wire it” into the application

§ Composition instead of programming

IBM WebSphere Portal - Microsoft Internet Explorer

File Edit View Favorites Tools Help

On Demand Corporation  
A Virtual eBusiness Powered by IBM

Welcome Cindy!

My Portal Administration Edit my profile Log out

My Work Business Documents My Favorites

Customer Call Router

Tom Leslie - Call  
Bob Smith - Call 6

Customer Profile

Customer ID: 00000001  
Customer Name: Tom Leslie  
Status: ACTIVE  
Current Balance: 102.32

Customer Accounts

Account	Status
3145551001	ACTIVE
3145551002	ACTIVE

Customer Call History

Call ID	Inquiry	Last Updated	Status	Agent
1	BILLING	null	COMPLETE	Jake Neuman
2	SERVICE	null	COMPLETE	Cindy Neuman

Customer Call Details

Call ID: 2  
Inquiry Type: SERVICE  
Call Status: COMPLETE  
Call Teamspace: [Create a Team Workspace](#)

Special Offers

[High Speed Internet Access](#)  
[Local/Long Distance Bundle](#)  
[Calling Services](#)

Customer Call Notes

Submit Reset

javascript:onSTLinkClicked("Jake Neumann", "LLZ\_0", event)

Start Lotus Domino Server... C:\Domino IBM WebSphere Port... IBM WebSphere P... Microsoft PowerPoint... 1:06 PM



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# An Example of Collaboration in Context

§ Use Sametime from within a component

§ 'Buddy' is in context of application, not people you actually know

§ User stays focused on the application

The screenshot shows a web browser window displaying the IBM WebSphere Portal. The page title is "On Demand Corporation A Virtual eBusiness Powered by IBM". The user is logged in as "Cindy". The main content area is divided into several sections:

- Customer Call Router:** Lists calls for Tom Leslie (Call 2) and Bob Smith (Call 6).
- Customer Profile:** Shows details for Tom Leslie, including Customer ID (000000001), Status (ACTIVE), and Current Balance (102.32).
- Customer Accounts:** Lists two active accounts: 3145551001 and 3145551002.
- Customer Call History:** A table with columns: CallID, Inquiry, Last Updated, Status, and Agent.

CallID	Inquiry	Last Updated	Status	Agent
1	BILLING	null	COMPLETE	Jake Neuma
2	SERVICE	null	COMPLETE	Cindy Neuma
- Customer Call Details:** Shows details for Call ID 2, including Inquiry Type (SERVICE), Call Status (COMPLETE), and Call Teamspace (Create a Team WorkSpace).
- Special Offers:** Lists offers like High Speed Internet Access, Local/Long Distance Bundle, and Calling Services.
- Customer Call Notes:** A text area for notes with a rich text editor toolbar and Submit/Reset buttons.

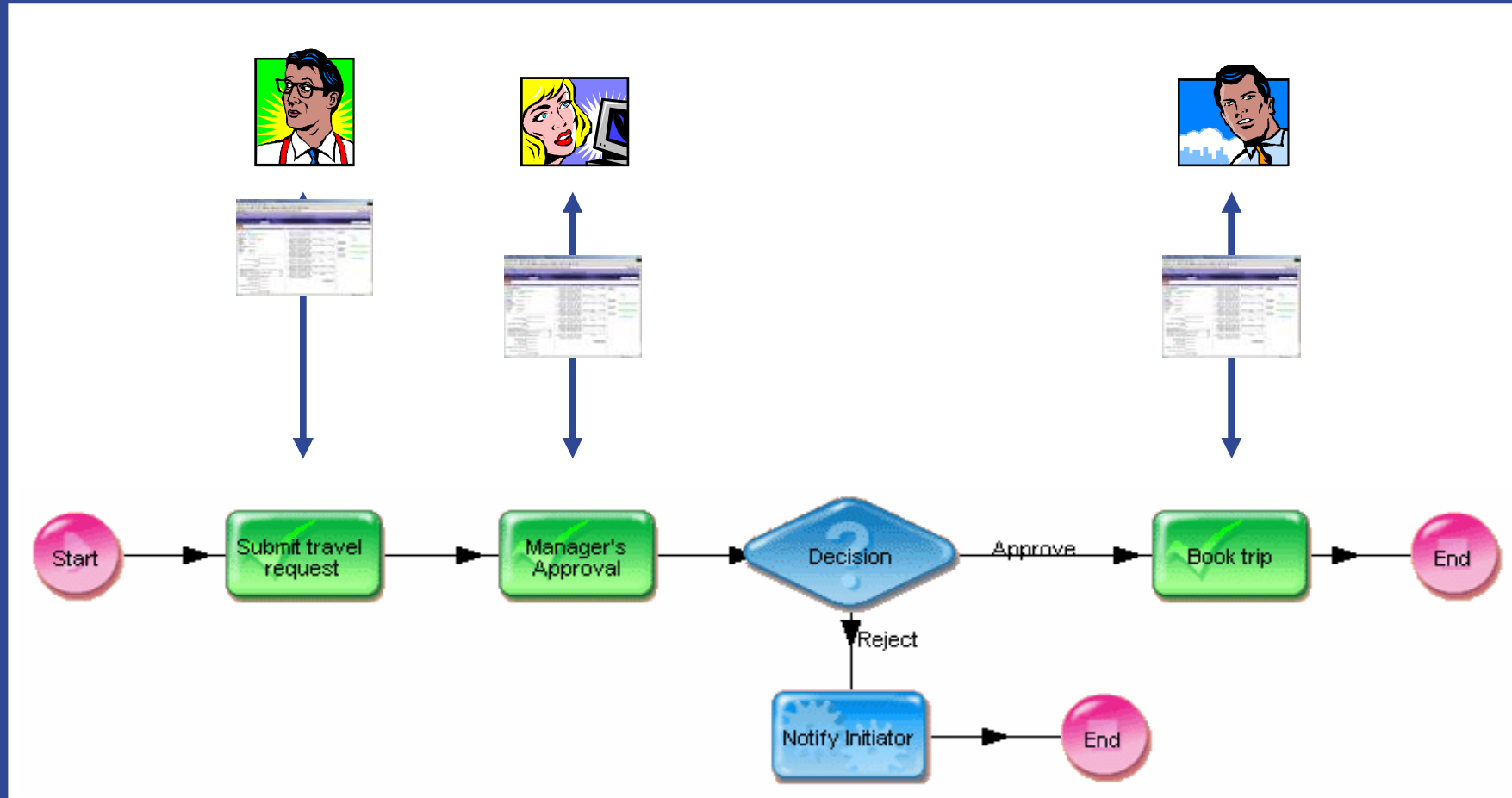
A context menu is open over the "Cindy Neuma" agent name in the call history table, showing the following options:

- Chat
- Send E-mail
- Add to Sametime List...
- Reroute Call
- Conference In

The taskbar at the bottom shows the Start button, Lotus Domino Server, and several open applications including IBM WebSphere Portal and Microsoft PowerPoint. The system clock shows 1:06 PM.



# Travel Booking



IBM WebSphere Portal - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Media Print Mail

My Portal Administration Edit my profile Log out

Name

Welcome WorkCenter **Travel** Career & Life I am available

US Travel Home Page

**Trip Planning**

Travel Watch

Reimbursements

Corporate Charge Card

Group Meetings

**Travel Requests**

Help text about travel requests.

Traveler: **Mike Morrissey** ID: RO9558 Department: Marketing

Trip Name: AAB Conference Trip Number: TK4950

From: New York To: Frankfurt

Depart: 07/31/05 Return: 08/04/05

Purpose: Conference Must be approved by: **Amadou Alain**

Description:

This conference is important -- most of our biggest customers will be there.  
Here's the link to the conference website:  
[www.aab.com/conference2005](http://www.aab.com/conference2005)

Supporting documents:

Flight: \$425	Rental Car: \$135	Total: \$1,235
Hotel: \$500	Meals: \$175	

Comments:

Approve Request additional information Cancel

**Related People**

- Approvers (1)
- Travelers (1)
- Assistant (1)
- Ask the Expert (3)

**Travel Budget**

Department:	Marketing
Budget	\$20,000
YTD	10,052
Planned	7,000
Balance	2,948

**Another Useful Tool**

She can see the information that Rob provided.

Seeing that there's enough money in the budget for this trip, Doug decides to approved it.

Use of Domino application to approve the countries that you are allowed to travel .

Components can be built with a variety of tools, and developer skills. Components can be built independently from assembly.



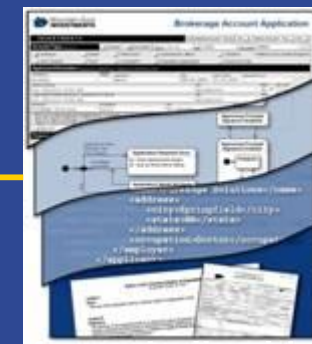
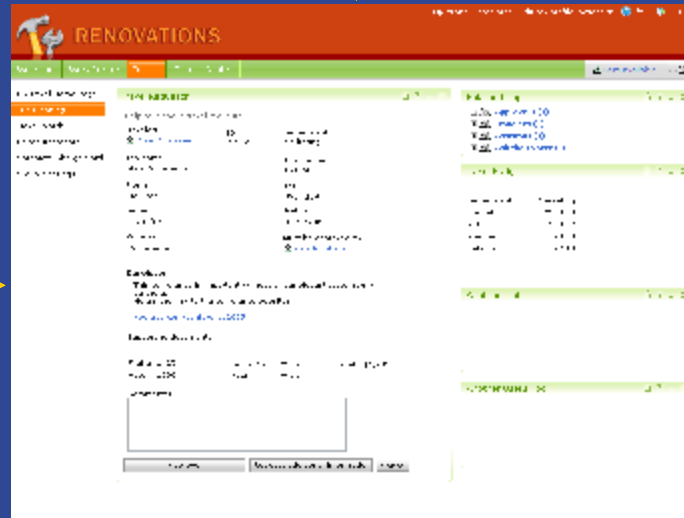
WebPage/WebClipping



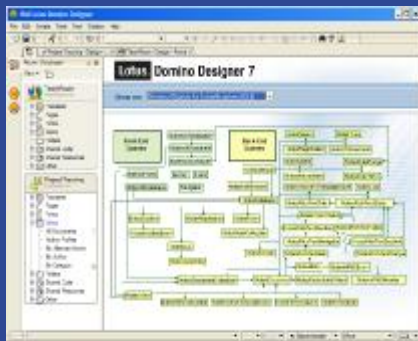
3270 and iSeries screens can be converted to portlets via HATS



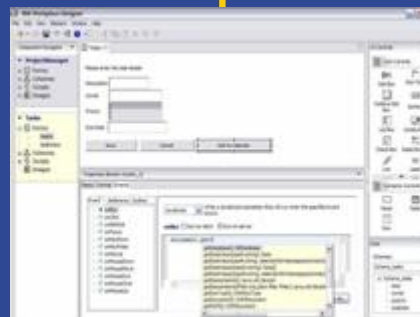
Composite built with Portlet Factory



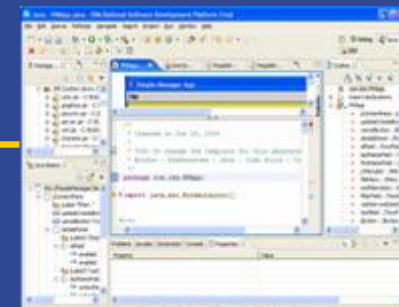
e-forms built with Workplace Forms Designer



Notes applications built with Domino Designer



Collaborative applications built with Lotus Component Designer



Eclipse component built with Rational RAD



# WebSphere Portal V6 Big Themes

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Extend and Enhance Composite Applications

More Self Service

More focus on Content (Web Content Mgmt, Docs and Personalization)

Disconnected Client support

Improved Administration and Operations



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# New Powerful User Interface

§ New Themes & Skins

§ Flyout Menus

§ Drag & Drop

§ Contextual menus





# Templating

§ Some composite applications are instantiated time and time again

§ Manually creating these is labor intense

§ Templates allow you define the pattern and instantiate over and over

## A Customer Care Application

The screenshot displays a web application interface for a customer care portal. At the top, there is a navigation bar with tabs for 'Information', 'Current Opportunities', 'Closed Business', 'Crit Sits', 'Contacts', and 'Calendar'. Below this, the main content area is divided into two columns. The left column, titled 'IBM News', contains three news items: 'New Industry Players' (dated Wednesday, October 18, 2006), 'Conference and Expo News' (dated Wednesday, October 18, 2006), and 'Writing Tips' (dated Wednesday, October 18, 2006). The right column, titled 'FAQs', contains three frequently asked questions with their respective answers. Below the main content area, there is a 'Document Manager' section with a toolbar containing buttons for 'Import File', 'Edit Document', 'New', 'Set Access to This Folder', 'More Actions', and 'Tools'. A search box is located to the right of the document manager, and a folder named 'IBM documents' is visible below it. The IBM logo is located in the bottom left corner of the slide.



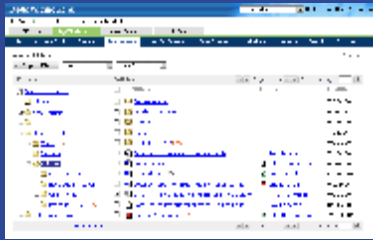


# Attribute based personalization

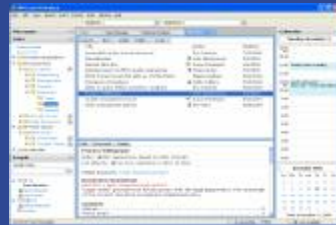
The screenshot shows the 'Edit Layout' interface in WebSphere Portal. At the top, there are tabs for 'Content', 'Appearance', 'Locks', and 'Wires'. Below these is a toolbar with icons for undo, redo, help, and window management. The main area is titled 'Edit Layout' and contains a help icon and text: 'Edit Layout and Content allows you to add and arrange portlets. Modifications occur as you make them.' Below this, the 'Page title' is set to 'Welcome'. There are several layout icons for selection. The main workspace is a grid of portlets. The first column contains 'Welcome to WebSphere Portal' and 'About WebSphere Portal', both with 'No rule mapped'. The second column contains 'My Weather' and 'My Stocks', both with 'No rule mapped'. The third column contains 'My News' (with 'Show to eligible users' selected) and 'Bookmarks', both with 'No rule mapped'. Each portlet has a search icon and a '+ Add portlets' button. At the bottom, there are buttons for 'Done', 'Edit properties', and 'Delete this page'. A blue callout box points to the 'My News' portlet with the text: 'Rules selected in Portal Admin. Apply to Pages and Portlets'.

# Content Integration

Doc Mgt Portlet



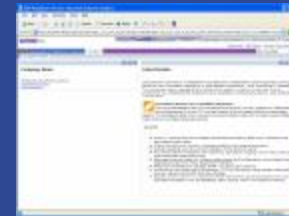
Lotus Expeditor



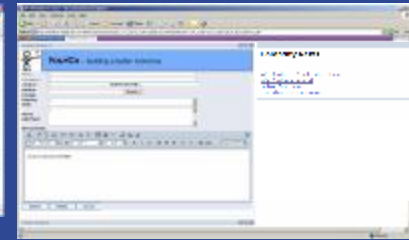
Windows Explorer



WCM



Custom Authoring/Display



Common Document Model Based on SDO for easy tooling

Common Taxonomy for improved navigation and personalization

Common Repository for improved management, re-purposing and search

Extendable to the Enterprise Scale with Filenet

- WebSphere Portal includes an embedded content repository for managing unstructured content, such as web content and document.
- Over time, all of the content applications on portal will share this infrastructure. This will enable you to leverage our out of the box content capabilities within your own content applications using our SDO based content model.
- Common taxonomy will make locating and re-using content easier.
- Our goal is that Content is Content is Content... it doesn't matter where it came from. You should be able to use it where you need to use it.



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# Portal Document Manager

## § Document Management within WebSphere Portal

- 4 Navigate the customer defined folder hierarchy
- 4 View, Add, Delete, and Modify documents and folders

## § Control Access on folders and documents

## § Version documents

## § Approve changes via workflow

## § Search folders and documents

## § 210 Filters for “viewing” documents with out the client installed



The screenshot shows the Delta Pacific Bank WebSphere Portal Document Manager interface. The top navigation bar includes "DeltaPacificBank", a user profile dropdown for "Jin Wu" (status: "I am available", date: "September 14, 2004"), and a search bar. Below this is a secondary navigation bar with tabs for "DPB Home", "My Workplace", "Human Resources", and "Help Desk". A third navigation bar contains links for "Mail", "Address Book", "Calendar", "Documents" (active), "Web Conferences", "Team Spaces", "Applications", "Learning", "Search", and "Down".

The main content area is titled "Document Library" and features a toolbar with "Import Files", "New...", and "More Actions...". Below the toolbar, there are two columns: "Folders" and "Policies".

**Folders:**

- Document Library
- All Documents
- News Articles
- Plans
- Management
  - Team NEW!
  - Security
  - Policies
    - Compensation
    - Escalation Process
  - Grievances
  - Proposals (FYI) NEW!
- Reference Library

**Policies:**

<input type="checkbox"/>	Title ^	Author	Modifi
<input type="checkbox"/>	Compensation		7/23/21
<input type="checkbox"/>	Escalation Process		8/0420
<input type="checkbox"/>	Grievances		9/03/21
<input type="checkbox"/>	Manuals		8/0420
<input checked="" type="checkbox"/>	Proposals (FYI) NEW!		9/03/21
<input type="checkbox"/>	Accessibility policy and requirements	Roy Sanchez	7/12/21
<input type="checkbox"/>	Dependencies	John Speakerman	8/04/21
<input type="checkbox"/>	depend_table	Susan Predergast	6/06/21
<input type="checkbox"/>	Detailed report on EMCR quality engineering	Shuhong Dai	9/2/201
<input checked="" type="checkbox"/>	EMCR Project Issues (full table as of 9/01/2004)	Miguel Santiago	8/12/21
<input type="checkbox"/>	Notes on policy efforts currently in progress	Roy Sanchez	8/24/21
<input type="checkbox"/>	Process Whitepaper NEW!	John Speakerman	7/22/21

# Windows Explorer and Microsoft Office Integration

Windows Explorer extension lets you work with server documents as if they were local files

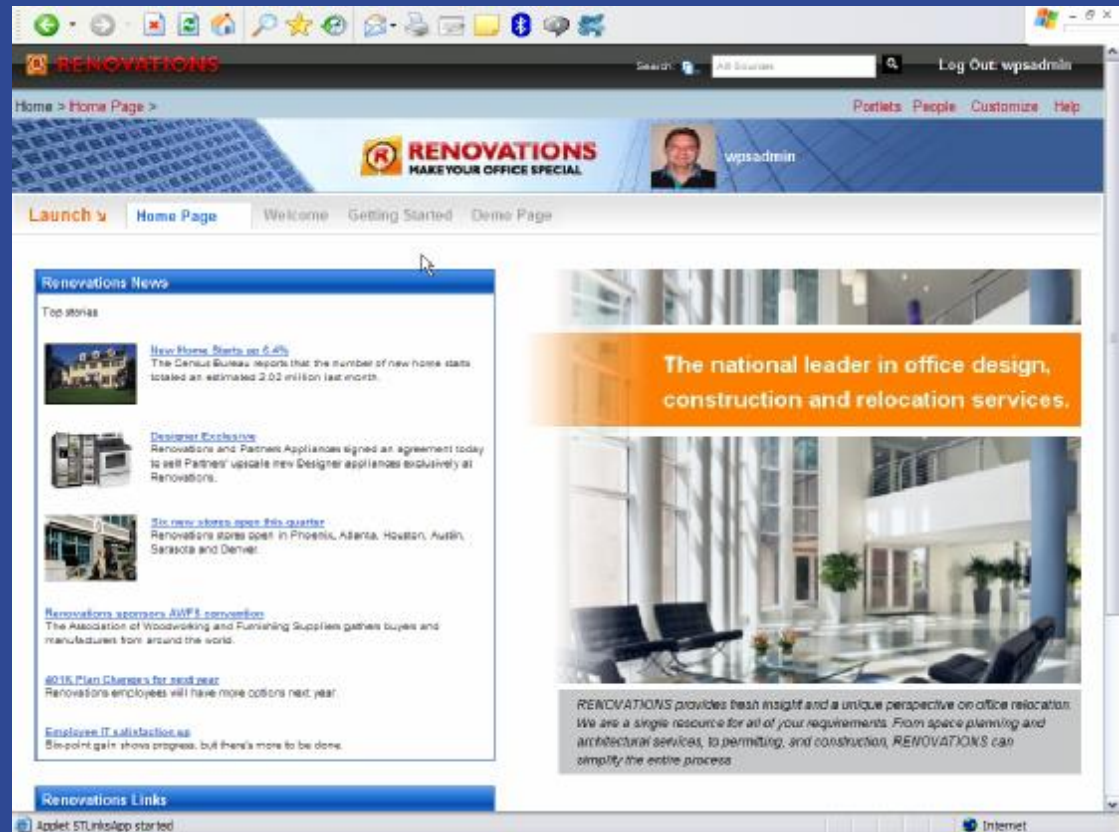
Files are automatically stored back on the server

Word, Excel, and PowerPoint toolbars are extended to provide direct access to portal functions such as locking, versioning, etc...



# Web Content Management

- § Enables non-technical, non-HTML savvy users to create content for the Portal
- § Template based content contribution and presentation
- § "Site areas" and "categories" decide where in the portal content appears.
- § New authoring enhancements such as 'in line editing' make it even easier to author site content.
- § RSS Consumer





# Sites running Web Content Mgmt

§ wimbeldon.org

§ usope

§ Why

4

4

4

*multimedia content to the Web without technical assistance*

**"Flexible, measurable promotions enabled by IBM Workplace Web Content Management can contribute to more effective online sponsorships as well as increased tournament revenue for both the US Open and its sponsors."**

**Jeffrey Volk  
Director of Advanced Media  
U.S. Tennis Association**

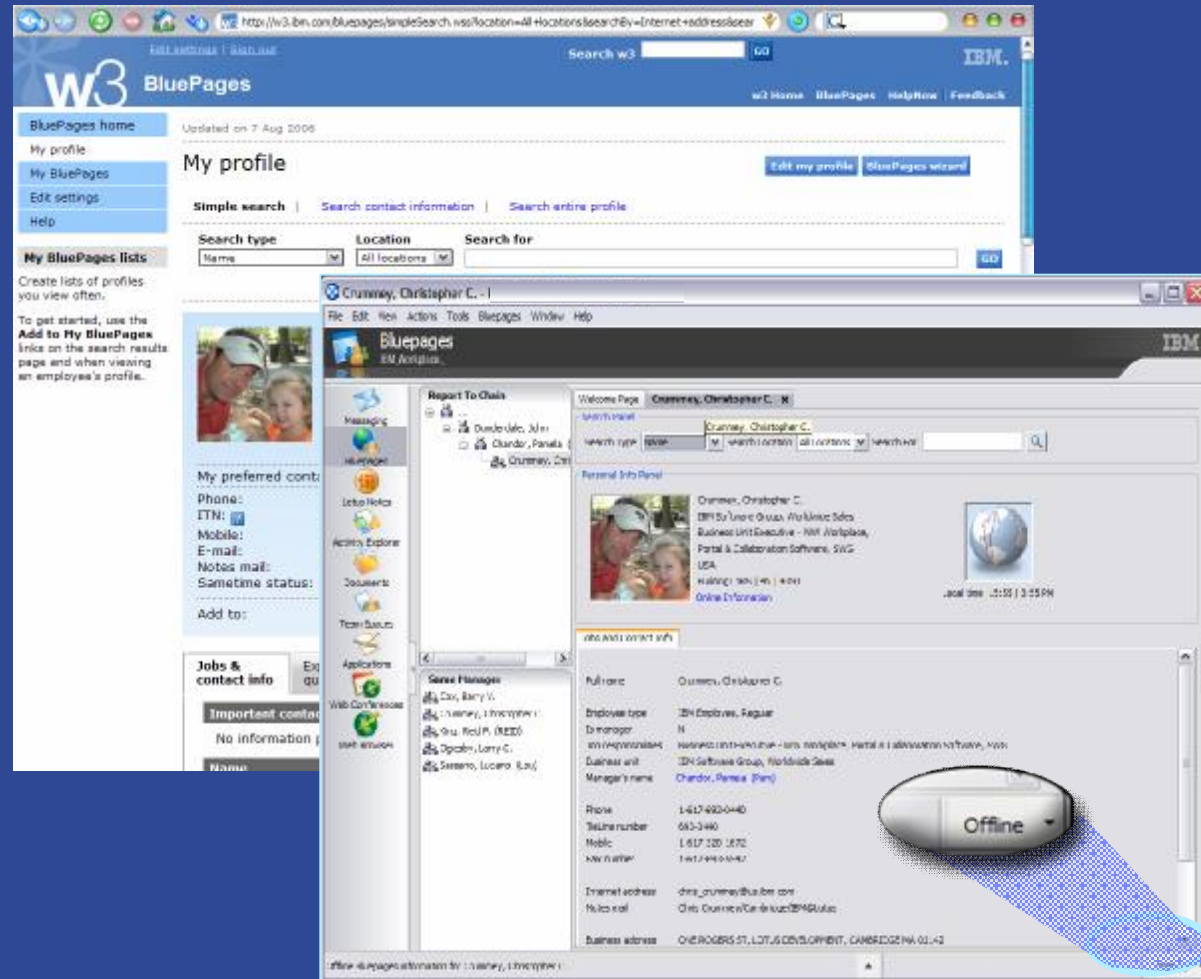


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# Expeditor 6.1

## Example – Portal Bluepages to Offline Bluepages

- § Extends Composite applications to the desktop
- § Runs JSR 168 portlets on the client
- § Built on eclipse
- § Managed by Portal V6.0 Server



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# IBM Lotus Notes 8 (formally Hannover)

## § The next generation of Lotus Notes

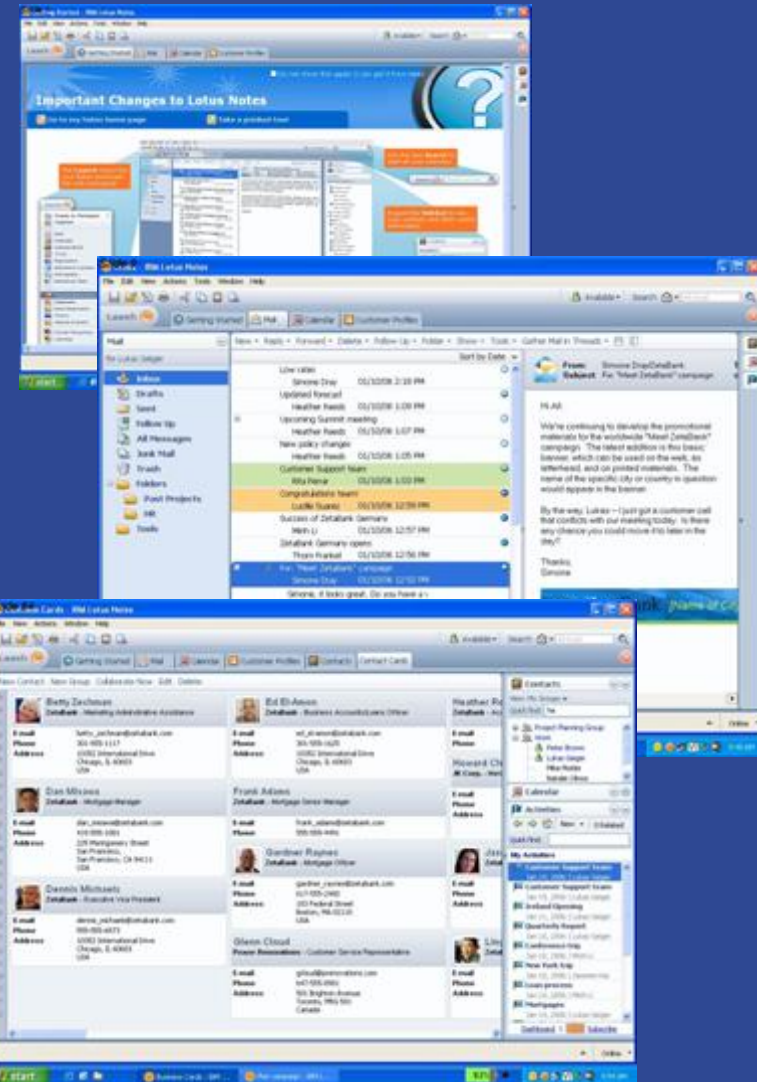
- 4 Runs all existing Notes applications

## § Will extend the Notes client beyond the current Notes platform

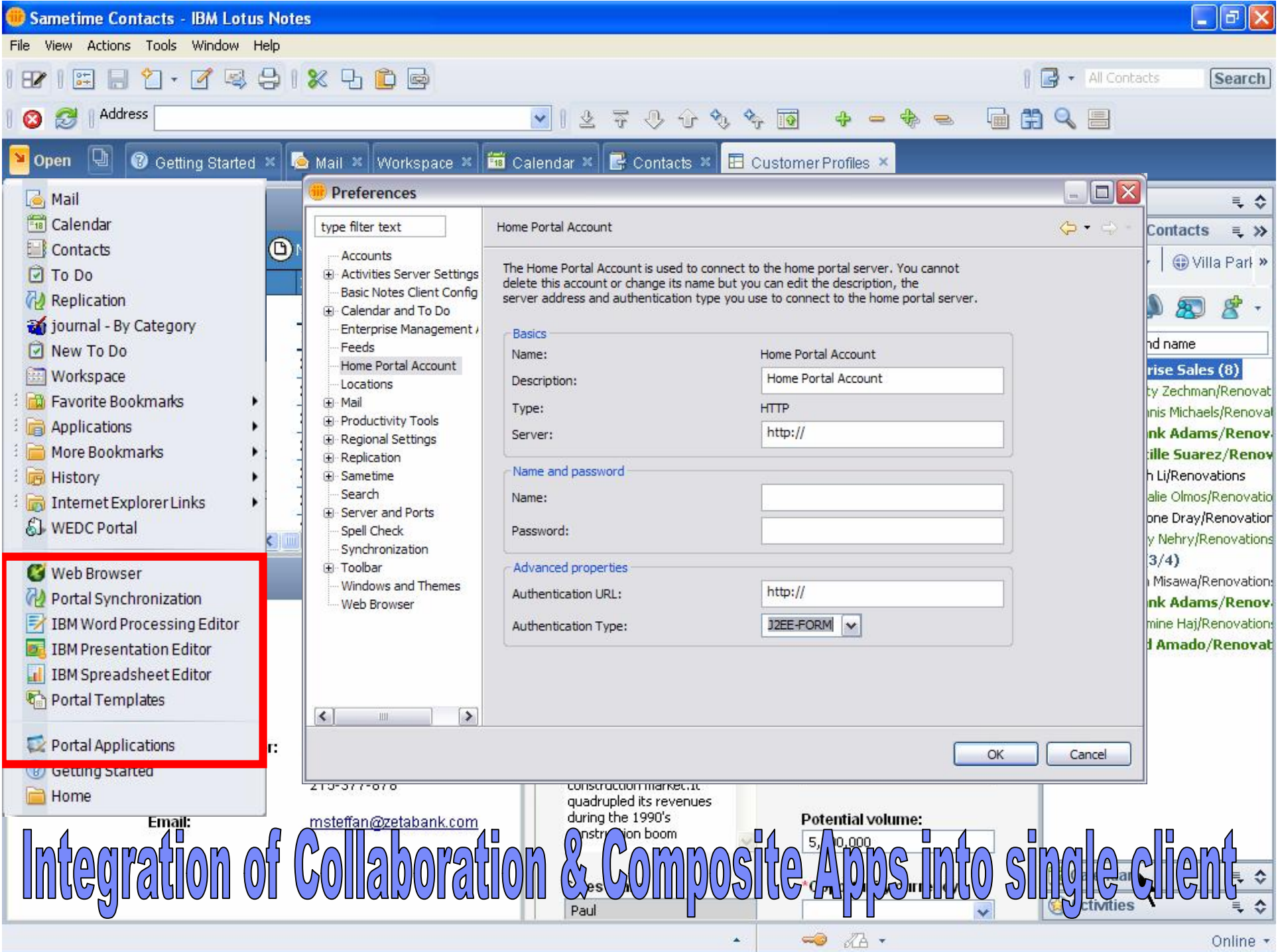
- 4 Support for a new class of standards-based composite applications
- 4 Will provide server-managed technology that can be tailored for your business.

## § New collaborative services planned

- 4 Activity-centric computing
- 4 New document library services
- 4 New team workspaces



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Integration of Collaboration & Composite Apps into single client



## Success of Portal

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## Successful Portals.....

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1. Vision & Branding
2. Multi-phased approach
3. Business Reasons vs technology
4. Governance
5. Reuse & SOA



# Horizontal Portal

- § Hide Complexity
- § Consolidation
- § Self Service
- § Adoption Rates
- § Cost Avoidance
- § App Reuse
- § Multi-channel

- § Role Based
- § Security
- § Single Sign On
- § Navigational Model
- § Branding







## What's new

Currently, there are no new items

## Essential links

- [About IBM](#)
- [About w3](#)
- [AIM sales and support intranet](#)
- [Americas Sales Support](#)
- [Assets & Expenses](#)
- [Collaboration Central](#)
- [Competitive Information Portal](#)
- [Competitive Information](#)
- [Customer Reference Materials](#)
- [Employee Purchase Program](#)
- [Employee Purchase Program](#)
- [Global Technical Sales Support](#)
- [Globalization Central](#)
- [IBM Americas Intranet](#)
- [IBM Enterprise Library](#)
- [IBM Global Campus](#)
- [IBM Market Intelligence](#)
- [IBM Middleware Solutions for Banking](#)
- [IBM Middleware Solutions for Financial Markets](#)
- [IBM On Demand Community](#)
- [IBM SiteServ](#)
- [IBM Standard Software Installer](#)
- [IBM Travel](#)
- [IBM Middleware Solutions for](#)

## News

### Top stories [Past 7 days >](#)



### The CEO agenda

Do the results of the Global 2006 CEO Study hold the key to IBM's future? [Profiled for all IBM]

### Profit matters

Why it's key to the 2006 incentives plan. [Americas S&D]

### IBM is just what the doctor ordered

Medical University of South Carolina chooses IBM to heal their pain. [Profiled for Americas S&D]

### In the news [Past 7 days >](#)

### IBM says big business is readying for change

CEOs are preparing for big changes in their companies in the next two years, according to an IBM study. [c/net]

### Media Snapshot - March 1

IBM Adds New RFID Services And Software To Its RFID Portfolio. Dell takes



### What makes you special?

Get an early look at IBM's new corporate advertising. [Profiled for all IBM]



### Chock full of chips

New video podcast features client products containing IBM chips. [Profiled for all IBM]



### Sales survey: Do initiatives help?

Sales Value Survey replaces Sales Face Time. [Profiled for Sales]

### February sales round up

IBM's scientific prowess and business expertise are critical to bringing in the wins. [Profiled for all IBM]

### Be in the know

IBM executives offer their views on everything from employee morale to client satisfaction. [Profiled for all IBM]

## Search

### BluePages

Search type

Search for

GO

[Advanced search](#)

### Other searches

- w3 intranet
- IBM discussion forums
- IBM news articles
- ibm.com Internet
- IBM Learning (site search)

GO

[Advanced search](#)

## Market report

Quoted at 4:08 PM EST on 2 Mar.

[Refresh](#)

Symbol	Current	+/-
IBM	79.94	0.04
SEBL	10.61	-0.03
T	28.28	0.19
SAP	51.66	-0.21
PLMO	42.16	-0.84
LU	2.81	-0.06
MSFT	26.97	-0.17
ORCL	12.80	0.00
BEAS	11.70	0.46



What's new | Edit | - | ?

現在、新しい項目はありません

Essential links | Edit | - | ?

- [About IBM](#)
- [About w3](#)
- [BCS Learning & Knowledge](#)
- [Business Performance Transformation Services](#)
- [Buy on demand](#)
- [Collaboration Central](#)
- [Customer Reference Materials](#)
- [Expense Accounts - Worldwide](#)
- [Expense Reimbursement](#)
- [Find WPLC Software in XL](#)
- [Globalization Central](#)
- [IBM Benchmarking Program](#)
- [IBM Club](#)
- [IBM On Demand Community](#)
- [IBM SiteServ](#)
- [IBM Standard Software Installer](#)
- [IBM ThinkPlace](#)
- [IBM Travel](#)
- [IT Help Central](#)
- [IT Security](#)
- [IT Security](#)

News | Edit | - | ?

Top stories [過去 7 日間 >](#)



### The CEO agenda

Do the results of the Global 2006 CEO Study hold the key to IBM's future? [Profiled for all IBM]

#### Information on Demand

Listen as Steve Mills explains IBM's opportunity in this hot new market. [Profiled for SWG]

#### 【渡辺さんレター】BladeCenter、3年連続のシェアNo.1を達成

BladeCenterは2005年第4四半期および2005年の出荷台数と出荷金額、共に、国内でシェアNo.1を獲得、3年連続でシェアNo.1という素晴らしい成果を収めました。 [日本IBMグループ向け]

**What makes you special?**  
Get an early look at IBM's new corporate advertising. [Profiled for all IBM]

**AP GLBT networking call**  
Providing a workplace where employees feel valued. [Profiled for AP]

**COSCON's SOA solution**  
Chinese shipping company streamlined its business, increased efficiency and enhanced collaboration. [Profiled for SWG]

**TeamBlade 20000、キャッチコピーの決定とポータルサイトのオープン**  
まずはお客様に製品を見ていただきたいという理由で「百聞は一見にしかず」が決定されました。また、「TeamBlade 20000ポータルサイト」がオープンし、「TeamBlade 20000 WAR Room」が利用できます。 [日本IBMグループ向け]

**PLM joins SWG**  
Selling complete solutions now a bit easier. [Profiled for SWG]

In the news [過去 7 日間 >](#)

Search | Edit | - | ?

#### BluePages

検索タイプ  
名前

検索キーワード  
GO

[詳細検索](#)

#### その他の検索

- w3 intranet
  - IBM discussion forums
  - IBM news articles
  - ibm.com Internet
  - IBM Learning (site search)
- GO
- [詳細検索](#)

#### Market report | Edit | - | ?

取引値 7:08 AM EST オン 2 Mar. [最新表示](#)

シンボル	現在	+/-
IBM	79.94	0.04
T	28.28	0.19
SAP	51.66	-0.21
ACN	32.60	-0.03
MSFT	26.97	-0.17





## My News

### IBM Software Group Information [Past 7 days >](#)

[developerWorks WebSphere News: June 14, 2006](#)  
developerWorks WebSphere News... [MyPublish V3]

### [Announcing an Introduction to IBM's Banking](#)

The Industry Models & Assets lab is pleased to announce that a 2 day Introduction to the Banking Data Warehouse (BDW) for IBM Business Partners will be... [MyPublish V3]

### Information for Selling Software [Past 7 days >](#)

### [Announcing an Introduction to IBM's Banking](#)

The Industry Models & Assets lab is pleased to announce that a 2 day Introduction to the Banking Data Warehouse (BDW) for IBM Business Partners will be... [MyPublish V3]

### Systems & Technology Group news and information [Past 7 days >](#)

### [Changes Announced in Systems Sales](#)

Exec changes under Tom Siggia and Stephanie Carmel... [MyPublish V3]

### [ThinkPlace Challenge: Challenging Communities of Practice](#)

Submit your thoughts... [MyPublish V3]

BEA Systems Inc. [Past 7 days >](#)

## Seller's workplace



### Seller's workplace

Please [sign in](#) to view your top opportunities, or use the link below to access a full list of opportunities.

Send feedback if you have questions, problems or comments.

[View all of my opportunities](#)

## Working knowledge

Working knowledge delivers personalized content based upon your w3 profile.

### All IBM [Past 7 days >](#)

[Don't let procrastination lock you out of Notes. Make Notes 7 a priority.](#) Act Now

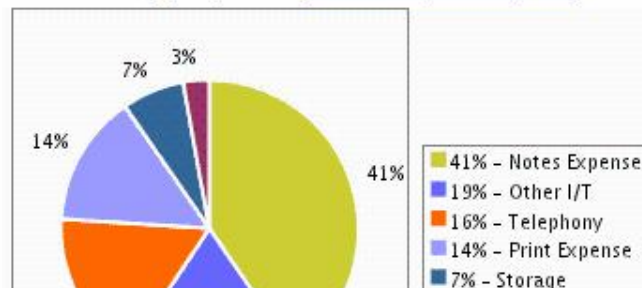
[View additional content](#) | [Working knowledge archive](#)

## Assets and Expenses

### My assets and expenses for April 2006

#### My monthly IT expense breakdown

For pie chart and table description, use the Help(?) icon above. Find more information by going to the [Assets & Expenses portal](#).



## Search

### BluePages

Search type

Name

Search for

[Advanced search](#)

### Other searches

- w3 intranet
- IBM discussion forums
- IBM news articles
- ibm.com Internet
- WebSphere Portal on XL
- IBM Learning (site search)

[Advanced search](#)

## Forums

### Links:

- [forums. software. eclipse](#)
- [forums. software. ibm-community-tools](#)
- [forums. software. siebel](#)
- [forums. software. vmware](#)
- [forums. software. webservices](#)
- [forums. software. bluepages. access](#)
- [forums. software. lotus. notes. client](#)
- [forums. software. lotus. notes.](#)



[Edit profile](#) | [Sign out](#)
IBM

**w3** Pamela P. Chandor's On Demand Workplace
 
[w3 Home](#) | [BluePages](#) | [HelpNow](#) | [Feedback](#)

[Home](#) | **Work** | [Career and life](#)

[Edit tab](#) | [Add new tab](#) | [Show layout tools](#) | [Help](#)

---

**Manager resources**

**Manager tools**  
Tools for managing your employees.

About your employees

**Manager quick links**  
How-to's that help with you or your employee's life or career changes.

Birth/adoption

**Policies and practices**  
Helpful resources for developing and managing your people.

Awards and recognition

**Build your expertise**  
Resources for growing your management skills.

LEADing@IBM

**Need to reach someone?**

- [Contact an HR partner](#)
- [Contact and phone list](#)
- [Employee Services Center contact info](#)
- [Payroll services](#)

**Impact**  
(2006 – 2008)

- § 12 hours annual time saving per manager
- § \$571 annual savings per manager
- § \$16M total savings for all Mgrs
- § \$1.3M hard savings from website reductions

**Search**

**BluePages**

Search type  
Name

Search for

[Advanced search](#)

**Other searches**

w3 intranet

IBM discussion forums

IBM news articles

ibm.com Internet

IBM Learning (site search)


[Advanced search](#)

**Forums**

Ask questions, get answers, join discussions. Using forums, thousands of participants share interests by engaging in hundreds of business and job related topics.

[Get Started](#) with Forums and [Edit](#) your Forums Link List.

**Selling for IBM**

 [Know Your Industry](#)  
Bookmark this resource for industry learning tools.

**Seller's workplace**

top opportunities, or use the link opportunities.

questions, problems or

[View all of my opportunities](#)

ent based upon your w3 profile.

[Past 7 days >](#)

Global Business Trends

**egration** [Past 7 days >](#)

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er iSeries White Paper

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Series White Paper

acle Brochure

Edwards News

White Paper on the IBM iSeries Ascendant PeopleSoft OEM relationship White Paper

White Paper - Cost-Benefit case for IBM eServer iSeries Systems: JD Edwards White Paper

This white paper by ITG consulting deals with the cost implications of empl White Paper

**Education** [Past 7 days >](#)

Super-collaboration at US universities Industry news

**MyNews**

**Information about MyNews**  
[Past 7 days >](#)





Act now

- [Submit Health Care Spending Account claims by June 30](#)
- [Complete your IDP and have your manager approve by July 31](#)

Get personal

View and update your personal information.

- [About you](#)
- [Your Compensation](#)
- [Current PBC Assessment](#)
- [Your health coverage](#)

Account access

View online statements, check account balances and more.

Employee Equity Plan

[Terms of use](#)

You and IBM news



### Retirement Comparison Modeler launching this week

Tool will open with personalized comparisons using standard, fact-based assumptions [Profiled for U.S.]

[Review](#) the new 2008 U.S. retirement approach.

Top stories

#### [IBM plans Roth 401\(k\) option for 2008](#)

New tax-favored option will expand plan's flexibility. [Profiled for U.S.]

#### [New Savings Plan match maximizer](#)

Beginning this year, further expansion of plan's value. [Profiled for U.S.]

#### [Learning@IBM Just Got Better](#)

Learning@IBM has been enhanced to deliver even more profile-driven learning straight to your desktop. [Profiled for all IBM]

#### [Professional development matters](#)

The global business environment is changing, and so is the importance of professional development. [Profiled for all IBM]

#### [Enhanced personal Health Record provides easy access to claims information](#)

Get a complete view from a single location[Profiled for U.S.]

[Previous articles](#)

Planning center

Learn about programs, benefits, policies and opportunities available to you.

- [Your Career](#)
- [Your Life](#)
- [Your Money](#)

Search

BluePages

Search type

Name

Search for

[Advanced search](#)

Other searches

- w3 intranet
- IBM discussion forums
- IBM news articles
- ibm.com Internet
- WebSphere Portal on XL
- IBM Learning (site search)

[Advanced search](#)

Discounts

#### [Discounts for IBMers](#)

Don't miss out on employee discounts. Get great deals on financial services, personal insurance, cars, vacations and more.

#### [Spotlight on:](#)



Save up to 20% or more on appliances from GE... not to mention the bundle you'll save on energy

IBM

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w3 You and IBM - United States
 
[w3 home](#) | [BluePages](#) | [HelpNow](#) | [Feedback](#)

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Updated on 24 February 2006

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## Federal W-4 Change Form

### 2006 W-4 Employee's Withholding Allowance Certificate

Whether you are entitled to claim a certain number of allowances or exemption from withholding is subject to review by the IRS. Your employer may be required to send a copy of this form to the IRS.

**This form will replace your federal information currently on file**

[View Withholding Table](#)  
[Go to W-4 worksheet](#)  
[View State Tax Regulations](#)

Note: The confirmation email for this form will be sent to: Chris Crummey/Cambridge/IBM

	Serial Number	L04170	
--	---------------	--------	--

1	Name	Crummey, Christopher C.
1	Home Address	<input type="text"/>
1	City or town	<input type="text"/>
1	State	<input type="text"/>
1	ZIP code	<input type="text"/> - <input type="text"/>
2	Social Security Number	<input type="text"/> - <input type="text"/> - <input type="text"/>
3	Select marital status Note: If married, but legally separated, or spouse is a nonresident alien, check the Single box.	<input type="radio"/> Single <input type="radio"/> Married <input type="radio"/> Married- but withhold at higher Single rate

4	If your last name differs from that on your social security card, check here. You must call 1-800-772-
---	--

---

Done
Internet



You and IBM - U.S.

Updated on 08 May 2006

[About you](#)

[You and IBM - U.S.](#) >

[Your money](#)

[Your health](#)

[Your life](#)

[Your career](#)

## Your career

### Professional Development Guidance now available!

The global business environment is changing, and how IBMers learn as well. To provide Professional Development Guidance for IBMers, we've put together various resources - that is easier to use than ever before. A variety of professional development sites, tools, and



### Element Properties

Link Properties

Address: ee\_learning/eli12.nsf/Content/87256FB3:006A7E  
Will open in: Same window

Miscellaneous Properties

Text language: English

[Set your preferences](#)  
[Manage your profile](#)  
[Build your resume](#)  
[Need help?](#)

Find it fast!  
[All Topics](#)  
[Contact & Feedback](#)  
[Forms & Applications](#)  
[Manager's Resources](#)  
[When Life Changes](#)  
[Legal Notices](#)  
[Formal HR Documents](#)

#### Executive Summaries

Many IBMers don't know that [BookSense](#) has an extensive audio library of executive summaries, listed by topic and/or publisher. For example, you can listen to author Malcolm Gladwell and his best seller "[Blink](#)".

#### Mentoring News

A new section called [Mentoring News](#) has been added to the [Mentoring Learning Suite](#). Access the suite to find out about the benefits of mentoring and how you can participate.

[Previous Articles](#)

Take advantage of these key resources to develop your expertise and [grow your career](#).



The [Learning@IBM Portlet](#) brings relevant, profile-driven learning content directly to your desktop.

need career related forms?  
[Check Here](#)

[Terms of use](#)

#### Links to key resources

- [IBM Values](#)
- [IBM Corporate Strategy](#)
- [Foundational Competencies](#)
- [Grow your career](#)
- [Learning @ IBM](#)
- [IBM Global Campus](#)
- [Career and life tab](#)
- [Leading @ IBM](#)
- [ThinkPlace](#)
- [Careers](#)
- [Mentoring](#)
- [Your IBM](#)
- [Diversity](#)

#### Quick access to tools

- [Personal Business Commitments](#)
- [Individual Development Plan](#)
- [Job Opportunity Bank](#)



[SiteServ Home](#)

[SiteServ](#) > [Site Index](#) > [Previous](#) >

[About SiteServ](#)

[Asia Pacific](#)

[Europe](#)

[The Americas](#)

[Help and Support](#)

[Site Index](#)

[Site Map](#)

Related Links

- [Useful Employee Links](#)
- [RESO](#)

## Notes Launcher

**Home**

[ABC](#)

[DEF](#)

[GHI](#)

[JKL](#)

[MNO](#)

[PQR](#)

[STU](#)

[VWX](#)

[YZ](#)



**Notes Launcher allows you to launch Notes applications and databases from SiteServ. The main entry point is this SiteServ home page.**



[Asia Pacific](#)  
[Europe \(Formerly EMEA\)](#)

### The Americas

- [Canada](#)
- [North America](#)
- [Latin America](#)

**Note:** (\* Restricted Access) after the link name signifies there is location specific access to the app/form. If you are getting the message *unable to find path to server* then you are most likely having problems with your connections documents. [[More](#)]

### Related Links

[Forms Central](#)

Local Search

GO

### Need Help?

- [SiteServ Help Desk](#)
- [Content Coordinator](#)

[Terms of use](#)

**Locations supported:** M&D - Austin.

If the link in the left-hand column does not work, **to access via Notes:**

- Select File / Database / Open.
- Enter **d03dbr06** Scroll to and click on **s\_dir** Double click on **siblok1.nsf**, or click on Open or click on Add



## Lotus. Notes. 6.5



Release 6.5.3 September 14, 2004 L-GHUS-5ZQLAK

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B  
[Badge Request and Administration - West](#)  
(\* Restricted Access)

[Badge Request and Administration - West](#)  
(\* Restricted Access)

... the new icon to open

... allows for submissions of  
... defective CAS badges.  
... ment. Also verification

... S&D Locations (including  
) , Austin, Burlington,  
... sie, Raleigh, Tampa, &

... [site webpage](#) for office

... does not work, **to**

... click on **b\_dir** Double  
Open or click on Add

- The database will load and open.
- In the future, double click on the new icon to open and use the database.

The Badge Request and Administration application allows for submissions of requests for new, lost, expired, defective and changed CAS badges. Secure Area Requests and Management (SAMS); and verification of contractor badges (CVT).

**Locations supported:** Arizona, California, Colorado, Minnesota, All West S&D Locations.

**Badging hours:** Access the [local site webpage](#) for office locations and hours





## Badge Request and Administration



### Common Requests:

- Request a new badge or change an existing badge
- Request or remove access to a Secure Area
- View Badge and Secure Area requests you previously submitted

### Administrator Functions:

- Badge Administration
- CAS Administration
- Secure Area Administration
- Manage My IBM Departments containing Non-Regular Employees

[Help](#)

Badge Request Form - IBM Lotus Notes

File Edit View Create Actions Text Help

Welcome Chris Crumme... Chris Crumme... Replication... question on sieb... New Memo... Badge Request... Badge Request...

Close Validate IBM Serial(s) Submit Help

## Badge Request Form

Originated by **Chris Crumme.../Cambridge/IBM** on **06/09/2006 08:36:46 AM**

Required fields are marked with an asterisk (\*) and must be filled in to complete this form.

Provide the following information and select the **Submit** action button when completed.

**General Request Information**

- \* Employee type  
 **IBM Regular Employee**  
 Contractor/Vendor  
Click for Help Information
- \* Reason for badge request  
 New Hire  Last Name Change  
 **Replace Defective Badge**  Badge about to Expire  
 Replace Lost Badge  Return from Leave of Absence
- \* Location to issue badge (State)

Enter from one to ten valid, 6-character keyword numbers (keyword number) per row for each badge to be issued (keyword number) per row for each badge to be issued. When this form is submitted, the keyword numbers are used to find the last and first names.

Employee Number
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____

### Select Keywords

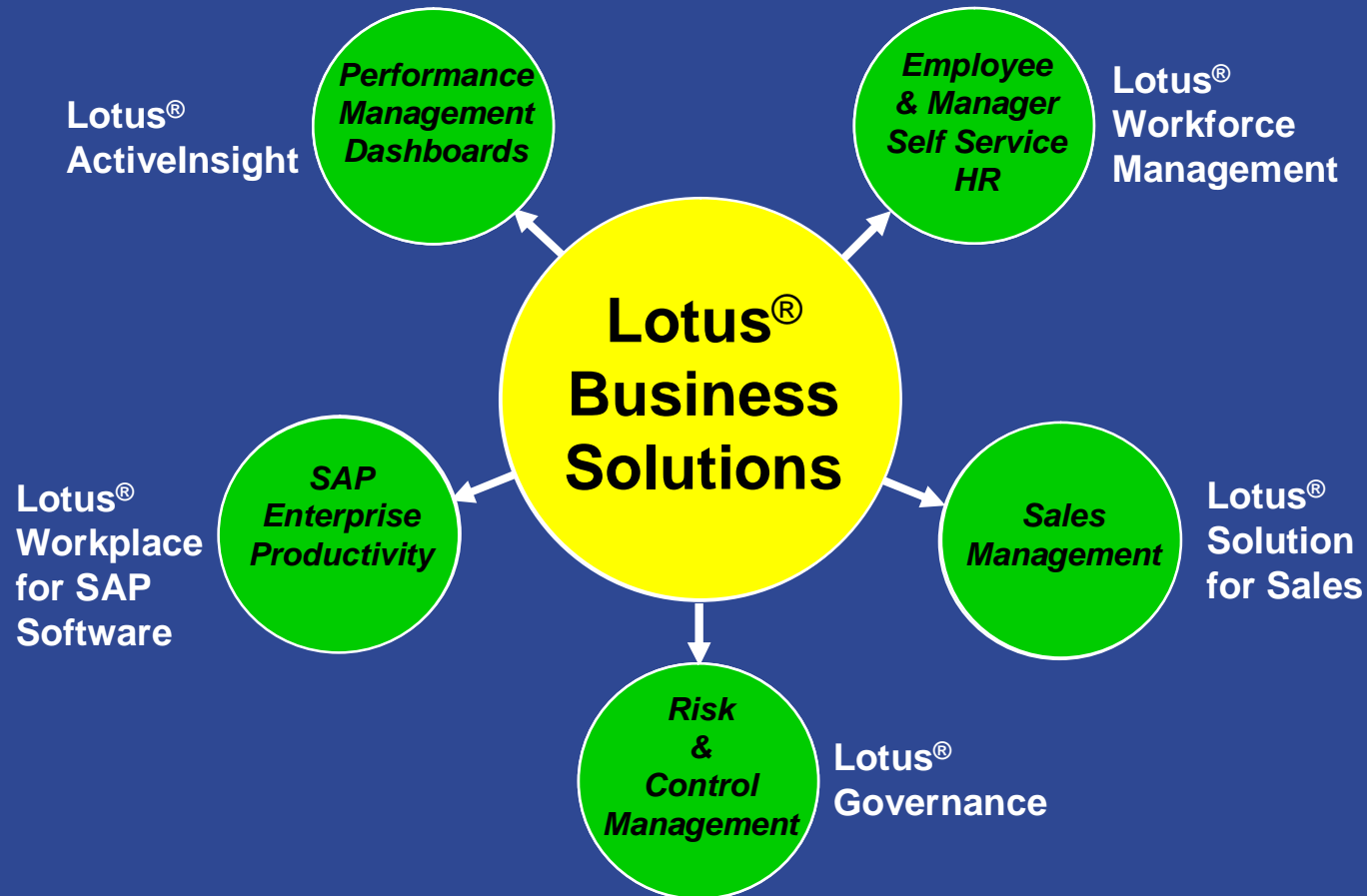
Keywords

- ALABAMA BIRMINGHAM
- ALABAMA MOBILE
- ALABAMA MONTGOMERY
- ARKANSAS BENTONVILLE
- ARKANSAS LITTLE ROCK
- CASOPS TESTING ONLY
- COLORADO COLORADO SPRINGS
- CONNECTICUT HARTFORD
- CONNECTICUT SOUTHURRY
- FLORIDA BOCA RATON
- FLORIDA JACKSONVILLE-GLOB SVCS
- FLORIDA MIAMI
- FLORIDA ORLANDO
- FLORIDA TALLAHASSEE

OK Cancel

# Target Portals to Business Opportunities

## *Lotus Business Solutions for WebSphere Portal*





# Portal Success: TransAlta Emissions Dashboard

## Lotus ActiveInsight

The dashboard interface includes a top navigation bar with the TransAlta logo and user information (Welcome, wpsadmin). Below this is a secondary navigation bar with tabs for My Role, Our Business, Workplace, Leaders, My\_Reports, and Communities. A breadcrumb trail shows the user's path: Executive > EH and S Leader > Plant Manager > Plant Operator. The main content area is divided into several sections:

- Emissions Context Navigator:** Shows the current context (Region) and allows for dynamic filtering.
- Overall Status:** Features a large gauge chart for the overall emissions status, ranging from Low (0) to High (250), with an average value of 100.
- Health & Safety and Occupational Health:** Each section contains a smaller gauge chart with a similar scale and average value.
- Emissions Plot:** A bar and line chart showing emissions data by month (J, F, M, A, M, J, J, A, S, O, N, D). The chart compares data from five categories: Govt. (blue line), Roll (green line), Past (purple bars), Present (green bars), and Future (pink bars). The y-axis ranges from 0 to 700.

Three callout boxes highlight key features:

- Alerts identify issues as they happen – prompt action** (pointing to the Overall Status gauge)
- Filters allow user to dynamically change views** (pointing to the Emissions Context Navigator)
- Real-time Plant Emissions data aggregated and presented as visually appealing "At-a-Glance" information** (pointing to the overall gauge charts)

At the bottom right, a message states: "Sometime Contact List not found."

# Lotus Business Solutions for WebSphere Portal

## Lotus Workforce Management

- Streamline employee/manager HR tasks through an intuitive self-service front end
- Guide employees/managers through HR activities compliant to company policies
- Give managers access to tools and applications to better support staff
- Enable cost savings by allowing a higher ratio of employees to HR specialists
- Allows managers and HR specialists to focus on strategic HR initiatives that help to ensure the vitality of the workforce
- Generate value by improving communication
- Help extend the value of existing IT applications by bringing the power of IBM WebSphere Portal and Lotus to SAP® HR.

The screenshot displays the Lotus Workforce Management portal. At the top, there is a yellow header with the Lotus logo and 'Workforce Management' text. A search bar and a user name dropdown are on the right. Below the header, a navigation bar includes 'Home', 'My life', 'My Career', 'My Finances', 'My Health', 'Manager's Desktop', and 'Policies and Information'. The main content area is divided into several sections: 'My Resources' (Life Events, Career Events, New Hire, Set Your Goals, Manager Your Career, Finance and Taxation, Personal Information, Manager Events, Other Resources), a 'Welcome' message for 'James' with the text 'The Employee Self Service Portal' and 'Use this tool to help manage all your human resource tasks!', 'My Actions' (1-8 of 8), and a table of actions. The table has columns for Subject, Priority, Sender, Due Date, and Status. The right sidebar contains 'HR News', 'Alerts' (Voluntary Separation 11/12/2006, Changing marital status 11/08/2006, New Hire Checklist 11/08/2006), and 'Acme International News' (Acme International first half business results announced, Acme International annual employee conference, Employee Notice Board).

Subject	Priority	Sender	Due Date	Status
Leave of Absence	High	Event Generated	Oct 02, 2005	Pending
Transfer Approval	Medium	Event Generated	Oct 04, 2005	Pending
Open position in team	Low		Oct 12, 2005	Awaiting Action
2005 Annual enrollment	Low	Brown, Brian	Oct 15, 2005	Awaiting Action
Leave of Absence	High	Event Generated	Oct 02, 2005	Pending
Transfer Approval	Medium	Event Generated	Oct 04, 2005	Pending
Open position in team	Low		Oct 12, 2005	Awaiting Action
Transfer Approval	Medium	Event Generated	Oct 04, 2005	Pending



Lotus

# Lotus Business Solutions for WebSphere Portal

## Lotus Solution for Sales

- Customizable solution for Sales Executives and Sales Teams that delivers the information and insight they need to effectively manage their teams and close deals
- An adaptive dashboard solution that delivers appropriate information according to the role(s) of the user:
  - Sales VP
  - Sales Manager
  - Sales Representative
- Definable Best practice KPIs include:
  - Top Opportunities
  - Revenue
  - Opportunities by Stage
  - Customer Satisfaction
  - Custom

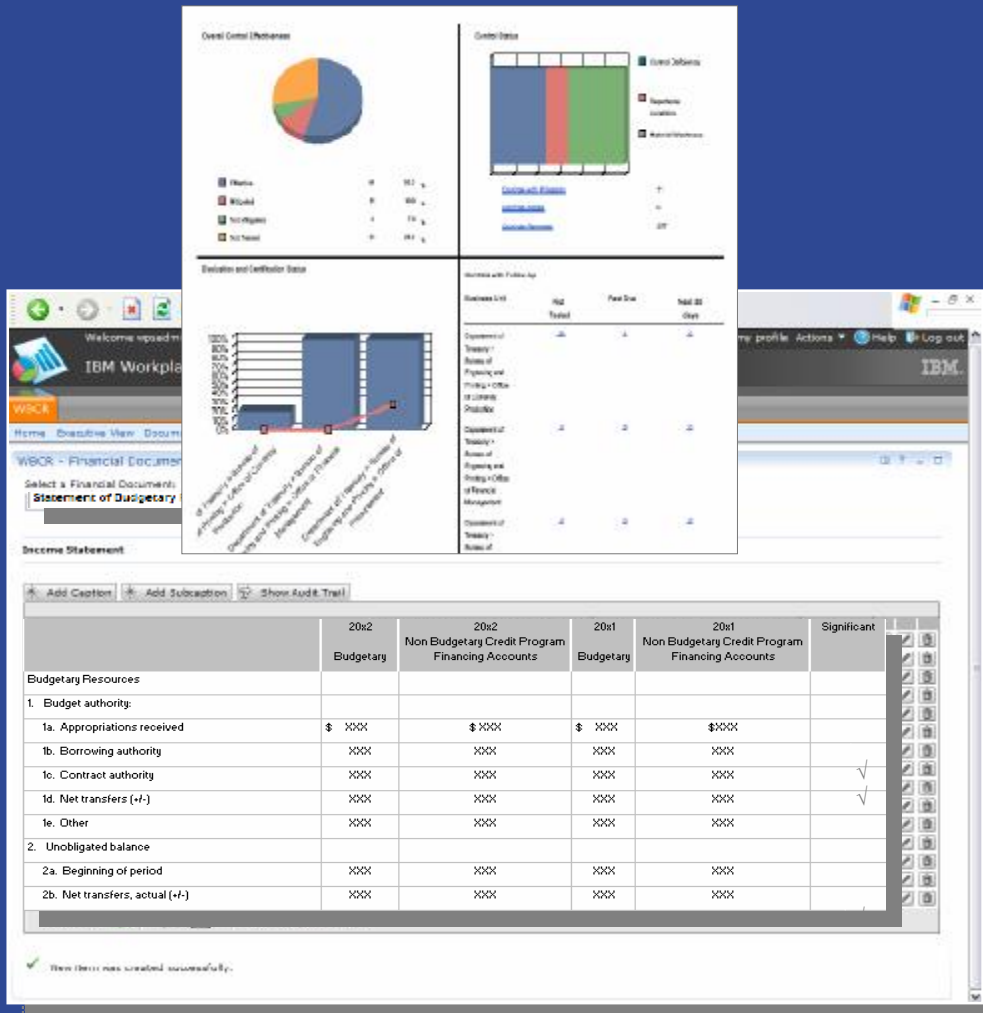


Lotus



# Lotus Business Solutions for WebSphere Portal

## Lotus Governance



- Solution for companies to easily document, evaluate and report the status of controls management across multiple initiatives in your company
- Simplifies risk assessment and control management by addressing a wide range of regulatory and business control related challenges
- Enables organizations to address various regulatory initiatives with the ability to manage financial, operational, compliance, and governance controls
- Support is available in three focus areas: Financial, IT, and Federal



Lotus

# Lotus Business Solutions for WebSphere Portal

## Lotus Workplace for SAP Software

**Web Service**

**SAP**

**SAP, Siebel**

**Domino**

**Siebel**

**Executive Insight**

IBM WebSphere Portal - Microsoft Internet Explorer

Address: http://ncarrier-t40-9081/wps/myportal/!ut/p/vp/18\_0\_69/!cxml/0wcl

My Portal Edit my profile ? Log out

Nav Page Edit Page Search

Sales Operations HR Manager Welcome

**Priority Status Alert**

**Sales** (View all)

High	New	Globe travel - New opportunity > 1,000,000
High	New	World Wide Co. - New opportunity > 1,000,000

**News** (View all)

High	New	Mega Corp just acquired Globe Networks
Medium	New	Alpha profit down 10%
Low	New	Giant Co discloses new customer list

**EBITDA**

EBITDA in Millions of Dollars

**Key Performance Indicators**

Objectives	2004	2005 YTD	Target	Change
<b>Financials</b>				
Operating Profit	\$4,155,500	\$4,652,000	10.0%	11.95%
Gross Margin	\$2,200,800	\$2,805,000	12.0%	27.45%
Return on Equity	1.03%	1.87%	1.0%	0.84%
<b>Sales</b>				
Revenue	\$6,032,401	\$6,394,345	5.5%	6.01%
Number of New Customers	320	345	9.0%	7.99%
Average Deal Size	\$75,454	\$76,209	2.0%	1.01%

**Top Opportunities**

Current Top 10 Opportunities by Amount

#	Account	Rep	Amount	Stage	Product
1	Nike Corp.	Nick Fredrickson	3,300.00	4	Network Monitor
2	American Research	Jose Perez	8,434.00	4	Server Manager
3	Initech, Inc.	Jane Lopez	48,434.00	3	Server Manager
4	Amer Rese		8,434.00	3	Network Monitor
5	The Corp		8,000.00	3	Network Monitor
6	William and Company		8,434.00	3	Server Manager
7	William	Tana Louis	38,434.00	5	Network

**Sales Activity**

Total Dollar Amounts

Legend: Sales Qualification (Red), Technical Qualification (Green), Proof (Blue), Negotiation (Cyan), Close (Purple)

Inactive Total Active Total Total

Local intranet



What is currently planned for in 2007

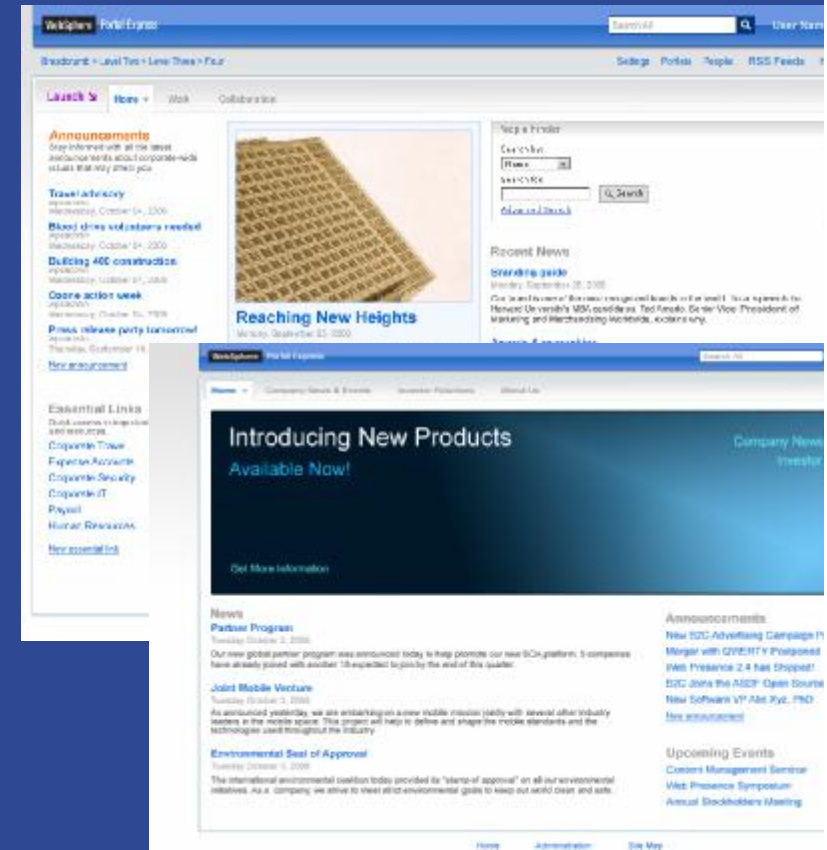
---



Lotus

# Portal Express Design Plan

- § Intended for mid-market customers as well as departments of larger organizations
- § Provide users with a personalized, security rich point of access to the business applications and content they need to do their jobs better
- § Provide security rich sites for teams to collaborate and share documents
- § Quickly build and easily maintain web sites leveraging pre-defined out of box example sites
- § Portal V6, Designer and Sametime 7.5 Bundled
- § Easy access to Exchange and Domino mail and calendar
- § Quick production ready installation direct to DB2 Express
- § Source over 600 IBM Business Partner solutions to extend or customize your solution
- § Create your own applications using Lotus Component Designer, Portlet Factory and templates



Lotus

# Web 2.0/AJAX/REST Tech Preview

In Development

- Introduce *AJAX Portlet Programming Model* based on Dojo + IBM Extensions
- § Introduce *Client Side Aggregation* for better user experience and performance breakthrough
- § To enable SOA with AJAX and simplify Web 2.0 application development, introduce *REST Services* to enable server persistence, portlet property and user profile access
- § To allow line of business users to contribute simple applications to portals without risking server stability, support „*Gadget*“ *Portlets* as simple portlet views using tags and JavaScript to interact with *REST Services*
- § To enable highly efficient integration of information through feeds, provide *Client Side Feed Consumption* of ATOM and RSS Feeds



Web2WorldClock

Local Time:  
4:45:06 PM Eastern Time (US & Canada) - 10/17/06

Time Zone	Local Time
Mountain Time (US & Canada)	2:45 PM (10/17/06)
Saskatchewan	2:45 PM (10/17/06)
Indiana (East)	3:45 PM (10/17/06)

Quick Search:

## Google Delivers Major Blogger Update (NewsFactor)

Fri, 22 Dec 2006 18:57:12 GMT

NewsFactor - Search specialist Google has given its blogging software a major upgrade, adding privacy features, new templates, and tighter integration with Google's other services.

## First Exploit Of Windows Vista Spotted (TechWeb)

Fri, 22 Dec 2006 19:34:00 GMT

TechWeb - It is the first Windows Vista exploit made public since the operating system was released to volume license customers Nov. 30.



Lotus



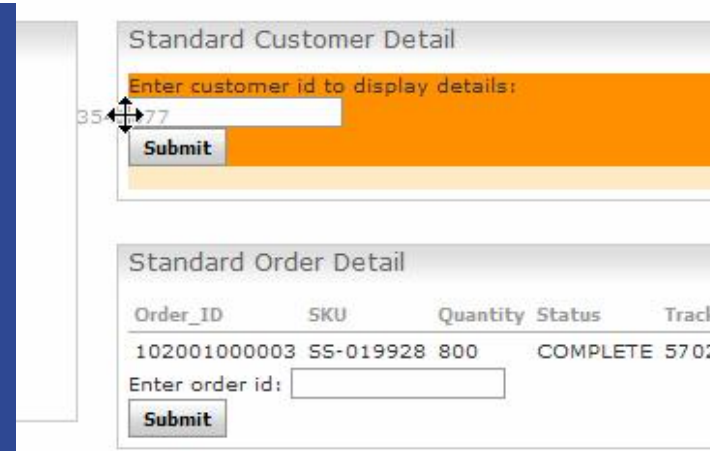
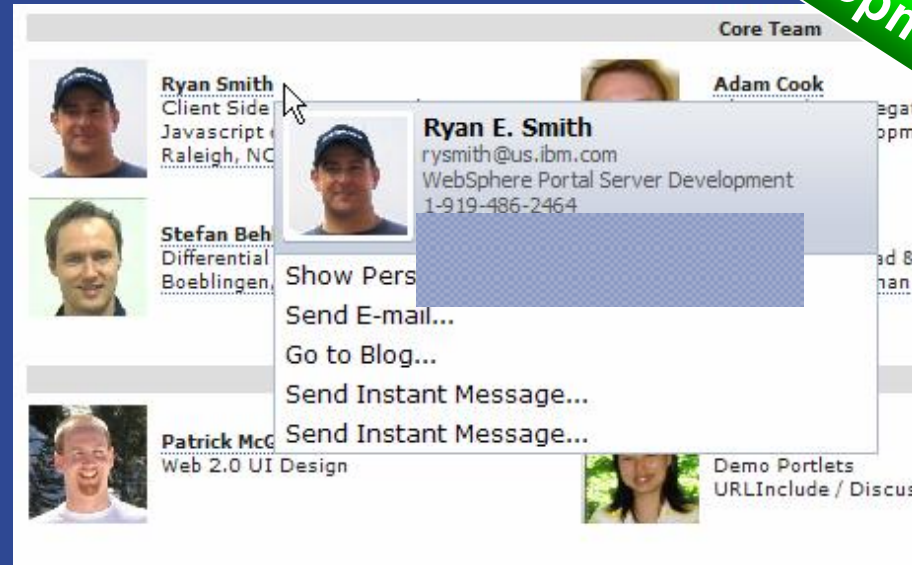
# Web 2.0/AJAX/REST Tech Preview

In Development

- To allow smart markup to enable value add by portal, e.g. through dynamic context menus, introduce **Semantic Tag** support allowing portlets to tag markup fragments (e.g. people, addresses, phone numbers, documents, ...) so that portal can enable context menus and other value add based on tags

§ To enable cross-portlet interaction locally in the browser as well as with server side code, introduce **Client Side C2A/Property Broker and Drag & Drop** based on **Semantic Tags** integrated with server side property broker and C2A support

§ To demonstrate and give samples to customers for how to exploit all the above, provide **Sample AJAX Portlets** showcasing the new





In Development

Back to Teamspaces

About Help

Innovation Place with Workplace Forms [Make this a Favorite](#) [Customize this Place](#)

- Welcome
- Home
- My Ideas
- All Ideas
- Idea Development
- Forums
- Team Blog
- Innovation News
- Setup

## Innovation Place on TAP

Inspire innovation with new ideas!

An idea is submitted and the workflow to evaluate the idea begins.



An interested party submits an idea for the Innovation Place team. The submitter describes the idea and provides personal information within an IBM Workplace Form. The feasibility of the idea is determined by a team Leader, and based on that outcome, the idea is accepted for development, or it is rejected. Because Document Workflow is integrated, the process to draft, review, and approve documents is built in.

**Note:** IBM Workplace Forms is a tech preview, and is not in the GA plan for QuickPlace Geneva.

<< Go Back

# IBM's Portal Vision

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## WebSphere Portal provides:

- § User Productivity through Integration
- § Team Productivity through Collaboration
- § Business Efficiency through Self Service
- § Business Responsiveness and Flexibility through application composition



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# Thank You



Lotus